

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934  
Date of Earliest Event Reported: May 6, 2026

ARRAY TECHNOLOGIES, INC.  
(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State or Other Jurisdiction  
of Incorporation)

001-39613  
(Commission  
File Number)

83-2747826  
(IRS Employer  
Identification No.)

3901 Midway Place NE  
Albuquerque, New Mexico 87109  
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (505) 881-7567

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)  
 Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  
 Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  
 Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 Par Value	ARRY	Nasdaq Global Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition.**

On May 6, 2026, Array Technologies Inc. (the “Company”), announced its financial results as of and for the quarter ended March 31, 2026, by issuing a press release, a copy of which is furnished as Exhibit 99.1 to this Current Report on Form 8-K and incorporated by reference herein. In the press release, the Company also announced that it would be holding a conference call on May 6, 2026, at 5:00 p.m. Eastern Time to discuss its financial results and provide an investor presentation. A copy of the investor presentation will be posted to our website at [www.arraytechinc.com](http://www.arraytechinc.com) and is attached as Exhibit 99.2 hereto.

The information included in Item 2.02 of this Current Report on Form 8-K and the exhibits attached hereto are being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any other filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in any such filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) *Exhibits.*

The following exhibits are filed as part of this report:

<u>Exhibit#</u>	<u>Description</u>
99.1	<a href="#">Press Release of Array Technologies, Inc., dated May 6, 2026.</a>
99.2	<a href="#">Investor Presentation of Array Technologies, Inc., dated May 6, 2026.</a>
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**Array Technologies, Inc.**

Date: May 6, 2026

By: /s/ H. Keith Jennings  
Name: H. Keith Jennings  
Title: Chief Financial Officer

May 6, 2026

## ARRAY Technologies Reports Financial Results for the First Quarter 2026

### Achieves Record Orderbook of \$2.4 Billion and Introduces DuraTrack D2S™ for International Markets

#### 2026 First Quarter Business Highlights

- Record total executed contracts and awarded orders at March 31, 2026 of \$2.4 billion
- Achieved 2x book-to-bill with ~50% increase in APA orderbook. Trailing twelve-month book-to-bill of 1.3x.
- Contracted projects in Turkey, Peru, and Colombia, highlighting our international diversification
- Introducing DuraTrack D2S, a new dual-row tracker solution for international markets with key features and capabilities of flagship DuraTrack® product
- Reaffirming Full Year 2026 financial guidance

#### 2026 First Quarter Financial Highlights

(in millions, except per share)

	1Q 2026
Revenue	\$223.4
Gross margin	28.2%
Adjusted gross margin <sup>(1)</sup>	30.7%
Net loss to common shareholders	(\$13.5)
Adjusted EBITDA <sup>(1)</sup>	\$28.8
Net loss per basic and diluted common share	(\$0.09)
Adjusted net income per diluted common share <sup>(1)</sup>	\$0.06

ALBUQUERQUE, NM — (GLOBE NEWSWIRE) — ARRAY Technologies, Inc. (NASDAQ: ARRY) (“ARRAY” or the “Company”), a leading global provider of solar tracking technology and fixed-tilt products, foundation solutions, software systems and services, today announced financial results for its first quarter ended March 31, 2026.

“ARRAY began 2026 with strong performance, delivering revenue and Adjusted EBITDA<sup>(1)</sup> above the expectations we set on our last earnings call. We delivered another 2x book-to-bill quarter, closing the period at a new record orderbook of \$2.4 billion. Orderbook growth continues to be enabled by our traction with our new product offerings like OmniTrack™ and investment in our software and services businesses. We remain focused on high-quality domestic opportunities while pursuing disciplined international expansion, and our momentum this quarter reflected strength both domestically and abroad,” said Chief Executive Officer, Kevin G. Hostetler.

Mr. Hostetler continued, “The integration of APA continues to progress very well, and we opened a new APA headquarters to centralize our team, accelerate collaboration, and support a research and training center alongside a 5-acre solar innovation site. This new space will also house the APA Foundations Center of Excellence, enabling foundation offerings integrated with ARRAY tracking technology. Finally, I’m excited to introduce DuraTrack D2S, our next-generation dual-row tracker for key international markets, which combines patented passive wind stow technology, terrain adaptability, and optimized control through SmarTrack® into a single flexible platform. As we move through 2026, we will continue updating stakeholders on our progress against our strategic priorities - investing for the future to support margin resilience and scale, while driving commercial excellence and advancing our global expansion.”

## Reaffirming Full Year 2026 Guidance

For the year ending December 31, 2026, the Company expects:

- Revenue to be in the range of \$1.4 billion to \$1.5 billion
- Adjusted EBITDA<sup>(2)</sup> to be in the range of \$200 million to \$230 million
- Adjusted net income per common share<sup>(2)</sup> to be in the range of \$0.65 to \$0.75

For the quarter ending June 30, 2026, the Company expects revenue to be in the range of \$300 million to \$320 million.

<sup>(1)</sup> A reconciliation of the most comparable GAAP measure to its Non-GAAP measure is included below.

<sup>(2)</sup> A reconciliation of projected Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA and Adjusted net income per common share, which are forward-looking measures that are not prepared in accordance with GAAP, to the most directly comparable GAAP financial measures, is not provided because we are unable to provide such reconciliation without unreasonable effort. The inability to provide a quantitative reconciliation is due to the uncertainty and inherent difficulty predicting the occurrence, the financial impact and the periods in which the components of the applicable GAAP measures and non-GAAP adjustments may be recognized. The GAAP measures may include the impact of such items as non-cash share-based compensation, revaluation of the fair-value of our contingent consideration, and the tax effect of such items, in addition to other items we have historically excluded from Adjusted EBITDA and Adjusted net income per common share. We expect to continue to exclude these items in future disclosures of these non-GAAP measures and may also exclude other similar items that may arise in the future (collectively, "non-GAAP adjustments"). The decisions and events that typically lead to the recognition of non-GAAP adjustments are inherently unpredictable as to if or when they may occur. As such, for our 2026 guidance, we have not included estimates for these items and are unable to address the probable significance of the unavailable information, which could be material to future results.

## Supplemental Presentation and Conference Call Information

ARRAY has posted a supplemental presentation to its website, which will be discussed during the conference call hosted by management today (May 6, 2026) at 5:00 p.m. (ET). The conference call can be accessed live over the phone by dialing (877)-869-3847 (domestic) or (201)-689-8261 (international), or via webcast of the live conference call by logging onto the Investor Relations section of the Company's website at <http://ir.arraytechinc.com>. A telephonic replay will be available approximately three hours after the call by dialing (877)-660-6853 (domestic), or (201)-612-7415 (international), with the passcode 13759742. The replay will be available until 11:59 p.m. (ET) on May 20, 2026. The online replay will be available for 14 days on the same website, immediately following the call.

## About ARRAY Technologies, Inc.

ARRAY Technologies (NASDAQ: ARRY) is a leading global provider of solar tracking technology and fixed-tilt systems to utility-scale and distributed generation customers, who construct, develop, and operate solar PV sites. With solutions engineered to withstand the harshest weather conditions, ARRAY's high-quality solar trackers, fixed-tilt systems, software platforms, foundation solutions, and field services combine to optimize energy production and deliver value to our customers for the entire lifecycle of a project. Founded and headquartered in the United States, ARRAY is rooted in manufacturing and driven by technology - relying on its domestic manufacturing, diversified global supply chain, and customer-centric approach to design, deliver, commission, train, and support solar energy deployment around the world. For more news and information on ARRAY, please visit [arraytechinc.com](http://arraytechinc.com).

## Investor Relations Contact:

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### Forward-Looking Statements

This press release contains forward-looking statements that are based on our management's beliefs and assumptions and on information currently available to our management. Forward-looking statements include information concerning our possible or assumed future results of operations, business strategies, technology or product developments, financing and investment plans, dividend policy, competitive position, industry and regulatory environment, including potential regulatory reform related to energy credits, uncertainty relating to the implementation of tariffs and changes in trade policy, including the reduction or elimination of certain government incentives, ability to provide 100% domestic content trackers, expectations regarding the macroeconomic environment and geopolitical developments, including the effects of tariffs and changes in trade policy, potential growth opportunities and the effects of competition. Forward-looking statements include statements that are not historical facts and can be identified by terms such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "seek," "should," "will," "would," "designed to" "positioned" or similar expressions and the negatives of those terms.

ARRAY's actual results and the timing of events could materially differ from those anticipated in such forward-looking statements as a result of certain risks, uncertainties and other factors, including without limitation: changes in growth or the rate of growth in demand for solar energy projects; factors outside of our control affecting the variability and demand for solar energy, including but not limited to, the retail price of electricity, availability of in-demand components like high-voltage breakers, various policies related to the permitting and interconnection costs of solar plants, and the availability of incentives for solar energy and solar energy production systems, which makes it difficult to predict our future prospects; competitive pressures within our industry; competition from conventional and renewable energy sources; a loss of one or more of our significant customers, their inability to perform under their contracts, or their default in payment; a drop in the price of electricity derived from the utility grid or from alternative energy sources; fluctuations in our results of operations across fiscal periods, which could make our future performance difficult to predict and could cause our results of operations for a particular period to fall below expectations; any increase in interest rates, or a reduction in the availability of tax equity or project debt capital in the global financial markets, which could make it difficult for customers to finance the cost of a solar energy system and reduce the demand for our products; existing electric utility industry policies and regulations, and any subsequent changes or new related policies and regulations, including as a result of the One Big Beautiful Bill Act, which may present technical, regulatory and economic barriers to the purchase and use of solar energy systems and may significantly reduce demand for our products or harm our ability to compete; the interruption of the flow of materials from international vendors, which could disrupt our supply chain, including as a result of the imposition of new and/or additional duties, tariffs and other charges or restrictions on imports and exports; changes in the global trade environment, including the continuation or imposition of import tariffs or other import restrictions; geopolitical, macroeconomic and other market conditions unrelated to our operating performance including but not limited to a pandemic, the Russia-Ukraine war, attacks on shipping in the Red Sea, conflict in the Middle East (including, but not limited to, the war in Iran), changing trade policies, inflation and interest rates; our ability to convert our orders in backlog into revenue; the reduction, elimination or expiration, or our failure to optimize the benefits of government incentives for, or regulations mandating the use of, renewable energy and solar energy, particularly in relation to our competitors, which could reduce demand for solar energy systems; failure to, or incurrence of significant costs in order to, obtain, maintain, protect, defend or enforce, our intellectual property and other proprietary rights; delays in construction projects and any failure to manage our inventory; significant changes in the cost of raw materials; disruptions to transportation and logistics, including increases in shipping costs; defects or performance problems in our products, which could result in loss of customers, reputational damage and decreased revenue; delays, disruptions or quality control problems in our product development operations; our ability to retain our key personnel or failure to attract additional qualified personnel; additional business, financial, regulatory and competitive risks due to our continued planned expansion into new markets; cybersecurity or other data incidents, including unauthorized disclosure of personal or sensitive data or theft of confidential information and the use of artificial intelligence by cyber threat actors; a failure to maintain an effective system of integrated internal controls over financial reporting, which may impair our ability to report our financial results accurately; our substantial indebtedness, risks related to actual or threatened public health epidemics, pandemics, outbreaks or crises; changes to laws and regulations, including changes to tax laws and

regulations, that are applied adversely to us or our customers; our ability to successfully integrate APA Solar, LLC into our existing operations and realize the anticipated benefits or synergies of the acquisition; and other factors listed and described in more detail in the section captioned "Risk Factors" in our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, and our other documents on file with the U.S. Securities and Exchange Commission, each of which can be found on our website, [www.arraytechinc.com](http://www.arraytechinc.com).

Given these uncertainties, you should not place undue reliance on forward-looking statements. Also, forward-looking statements represent our management's beliefs and assumptions only as of the date of this report. You should read this press release with the understanding that our actual future results may be materially different from what we expect. Except as required by law, we assume no obligation to update these forward-looking statements, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

#### **Non-GAAP Financial Information**

This press release includes certain financial measures that are not presented in accordance with U.S. generally accepted accounting principles ("GAAP"), including Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted net (loss) income, Adjusted net (loss) income per common share, Adjusted general and administrative expense and Free cash flow.

We define Adjusted gross profit as gross profit plus (i) amortization of developed technology and backlog and (ii) acquisition-related expenses. We define Adjusted gross margin as Adjusted gross profit as a percentage of revenue. We define Adjusted EBITDA as net (loss) income to common stockholders plus (i) other (income) expense, net, (ii) foreign currency (gain) loss, net, (iii) preferred dividends and accretion, (iv) interest expense, (v) income tax expense, (vi) depreciation expense, (vii) amortization of intangibles, (viii) amortization of developed technology and backlog, (ix) equity-based compensation, (x) change in fair value of contingent consideration, (xi) certain legal expenses, and (xii) acquisition-related expenses. We define Adjusted EBITDA margin as Adjusted EBITDA as a percentage of revenue. We define Adjusted net income as net (loss) income to common stockholders plus (i) amortization of intangibles, (ii) amortization of developed technology and backlog, (iii) amortization of debt discount and issuance costs, (iv) Series A preferred stock accretion, (v) equity-based compensation, (vi) change in fair value of contingent consideration, (vii) certain legal expenses, (viii) acquisition-related expenses, and (ix) income tax expense adjustments. We define Adjusted general and administrative expense as general and administrative expense less (i) equity-based compensation, (ii) certain legal expenses, and (iii) acquisition-related expenses. We define Free cash flow as Net cash used in operating activities less purchase of property, plant and equipment.

A detailed reconciliation between GAAP results and results excluding special items ("non-GAAP") is included within this press release. We calculate net (loss) income per common share as net (loss) income to common stockholders divided by the basic and diluted weighted average number of shares outstanding for the applicable period and we define Adjusted net income per common share as Adjusted net income (as detailed above) divided by the basic and diluted weighted average number of shares outstanding for the applicable period.

We believe that these non-GAAP financial measures are provided to enhance the reader's understanding of our past financial performance and our prospects for the future. Our management team uses these non-GAAP financial measures in assessing the Company's performance, as well as in planning and forecasting future periods. The non-GAAP financial information is presented for supplemental informational purposes only and should not be considered a substitute for financial information presented in accordance with GAAP and may be different from similarly titled non-GAAP measures used by other companies.

Among other limitations, Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted net income, Adjusted net income per common share, Adjusted general and administrative expense and Free cash flow do not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments; do not reflect the impact of certain cash charges resulting from matters we consider not to be indicative of our ongoing operations; do not reflect income tax expense or benefit; and other companies in our industry may calculate Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted net income, Adjusted net income per common share, Adjusted general and administrative expense and Free cash flow differently than we do, which limits their usefulness as comparative measures. Because of these limitations, Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted net income, Adjusted net income per common share, Adjusted general and administrative expense and Free cash flow should not be considered in isolation or as substitutes for performance measures calculated in accordance with GAAP.

We compensate for these limitations by relying primarily on our GAAP results and using Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted net income, Adjusted net income per common share, Adjusted general and administrative expense and Free cash flow on a supplemental basis.

You should review the reconciliation of gross profit to Adjusted gross profit and Adjusted gross margin, net (loss) income to Adjusted EBITDA, Adjusted net income and Adjusted net income per common share, General and administrative expense to Adjusted general and administrative expense and Net cash used in operating activities to Free cash flow below and not rely on any single financial measure to evaluate our business.

**Array Technologies, Inc.**  
**Condensed Consolidated Balance Sheets (unaudited)**  
*(in thousands, except per share and share amounts)*

<b>ASSETS</b>	<b>March 31, 2026</b>	<b>December 31, 2025</b>
<b>Current assets</b>		
Cash and cash equivalents	\$ 200,702	\$ 244,388
Restricted cash	1,291	1,596
Accounts receivable, net of allowance of \$6,800 and \$6,245, respectively	292,327	271,578
Inventories, net	167,973	150,374
Prepaid expenses and other	217,126	201,108
Total current assets	879,419	869,044
Property, plant and equipment, net	62,136	58,225
Lease assets	94,531	97,088
Goodwill	135,173	135,173
Other intangible assets, net	224,921	238,579
Deferred income tax assets	24,735	23,965
Other assets	54,112	29,718
Total assets	\$ 1,475,027	\$ 1,451,792
<b>LIABILITIES, REDEEMABLE PERPETUAL PREFERRED STOCK AND STOCKHOLDERS' EQUITY</b>		
<b>Current liabilities</b>		
Accounts payable	\$ 142,172	\$ 143,994
Accrued expenses	62,777	54,289
Income tax payable	5,685	4,687
Deferred revenue	138,527	128,433
Current portion of contingent consideration	10,248	14,551
Current portion of warranty liability	12,018	10,844
Current portion of lease liabilities	7,587	7,662
Current portion of debt	9,464	10,315
Other current liabilities	1,925	2,237
Total current liabilities	390,403	377,012
Deferred income tax liabilities	21,307	22,133
Contingent consideration, net of current portion	11,882	12,739
Warranty liability, net of current portion	5,209	5,466
Lease liabilities, net of current portion	89,197	89,552
Long-term debt, net of current portion	656,958	658,664
Other long-term liabilities	32,187	25,838
Total liabilities	1,207,143	1,191,404
<b>Commitments and contingencies</b>		

**Array Technologies, Inc.**  
**Condensed Consolidated Balance Sheets (unaudited)**  
*(in thousands, except per share and share amounts)*

	March 31, 2026	December 31, 2025
Series A Redeemable Perpetual Preferred Stock of \$0.001 par value; 500,000 authorized; 498,498 and 490,829 shares issued as of March 31, 2026 and December 31, 2025, respectively; liquidation preference of \$498.5 million and \$493.1 million at each date, respectively	482,265	466,728
<b>Stockholders' equity</b>		
Preferred stock of \$0.001 par value - 4,500,000 shares authorized; none issued at respective dates	—	—
Common stock of \$0.001 par value - 1,000,000,000 shares authorized; 153,734,045 and 152,779,614 shares issued at respective dates	155	152
Additional paid-in capital	214,485	226,848
Accumulated deficit	(420,862)	(422,859)
Accumulated other comprehensive loss	(8,159)	(10,481)
Total stockholders' equity	(214,381)	(206,340)
Total liabilities, redeemable perpetual preferred stock and stockholders' equity	\$ 1,475,027	\$ 1,451,792

**Array Technologies, Inc.**  
**Condensed Consolidated Statements of Operations (unaudited)**  
*(in thousands, except per share amounts)*

	Three Months Ended March 31,	
	2026	2025
Revenue	\$ 223,412	\$ 302,363
Cost of revenue		
Cost of product and service revenue	154,794	222,296
Amortization of developed technology and backlog	5,614	3,639
Total cost of revenue	160,408	225,935
Gross profit	63,004	76,428
Operating expenses		
General and administrative	50,404	43,945
Change in fair value of contingent consideration	(2,586)	(150)
Depreciation and amortization	8,077	5,349
Total operating expenses	55,895	49,144
Income from operations	7,109	27,284
Interest income	2,387	3,319
Interest expense	(5,563)	(8,035)
Foreign currency gain, net	161	689
Other income, net	31	23
Total other expense, net	(2,984)	(4,004)
Income before income tax expense	4,125	23,280
Income tax expense	2,128	6,534
Net income	1,997	16,746
Preferred dividends and accretion	15,537	14,443
Net (loss) income to common stockholders	\$ (13,540)	\$ 2,303
(Loss) income per common share		
Basic	\$ (0.09)	\$ 0.02
Diluted	\$ (0.09)	\$ 0.02
Weighted average number of common shares outstanding		
Basic	152,956	152,076
Diluted	152,956	152,783

**Array Technologies, Inc.**  
**Condensed Consolidated Statements of Cash Flows (unaudited) (continued)**  
*(in thousands)*

	<b>Three Months Ended March 31,</b>	
	<b>2026</b>	<b>2025</b>
<b>Operating activities</b>		
Net income	\$ 1,997	\$ 16,746
Adjustments to reconcile net income to cash used in operating activities:		
Provision for bad debts	195	1,671
Deferred tax (benefit) expense	(1,596)	1,024
Depreciation and amortization	9,751	5,932
Amortization of developed technology and backlog	5,614	3,639
Amortization of debt discount and issuance costs	876	1,506
Equity-based compensation	3,941	2,798
Change in fair value of contingent consideration	(2,586)	(150)
Warranty provision	3,341	1,720
Inventory reserve	(526)	839
Other non-cash	161	—
Changes in operating assets and liabilities	(50,589)	(48,784)
Net cash used in operating activities	(29,421)	(13,059)
<b>Investing activities</b>		
Purchase of property, plant and equipment	(7,511)	(2,352)
Net cash used in investing activities	(7,511)	(2,352)
<b>Financing activities</b>		
Proceeds from issuance of other debt	24,218	7,862
Repayments of other debt	(27,412)	(7,294)
Repayments of term loan facility	—	(1,075)
Contingent consideration payments	(2,574)	(1,204)
Other financing	(1,844)	(14)
Net cash used in financing activities	(7,612)	(1,725)
Effect of exchange rate changes on cash and cash equivalent balances	553	2,488
Net change in cash and cash equivalents and restricted cash	(43,991)	(14,648)
Cash and cash equivalents, and restricted cash beginning of period	245,984	364,141
Cash and cash equivalents and restricted cash, end of period	\$ 201,993	\$ 349,493

Array Technologies, Inc.

**Adjusted Gross Profit, Adjusted EBITDA, Adjusted Net Income, Adjusted General and Administrative Expense and Free Cash Flow Reconciliation (unaudited)**  
(in thousands, except per share amounts)

The following table reconciles Gross profit to Adjusted gross profit:

	Three Months Ended March 31,			
	2026		2025	
Revenue	\$	223,412	\$	302,363
Cost of revenue		160,408		225,935
Gross profit		63,004		76,428
Gross margin		28.2%		25.3%
Amortization of developed technology and backlog		5,614		3,639
Acquisition-related expenses <sup>(a)</sup>		40		—
<b>Adjusted gross profit</b>	<b>\$</b>	<b>68,658</b>	<b>\$</b>	<b>80,067</b>
<b>Adjusted gross margin</b>		<b>30.7 %</b>		<b>26.5 %</b>

<sup>(a)</sup> Represents acquisition-related fair value adjustments to Property, plant, and equipment.

The following table reconciles Net income to Adjusted EBITDA:

	Three Months Ended March 31,			
	2026		2025	
Net income	\$	1,997	\$	16,746
Preferred dividends and accretion		15,537		14,443
<b>Net (loss) income to common stockholders</b>		<b>(13,540)</b>		<b>2,303</b>
Other income, net		(2,418)		(3,342)
Foreign currency gain, net		(161)		(689)
Preferred dividends and accretion		15,537		14,443
Interest expense		5,563		8,035
Income tax expense		2,128		6,534
Depreciation expense		2,364		1,043
Amortization of intangibles		7,388		4,889
Amortization of developed technology and backlog		5,614		3,639
Equity-based compensation		3,941		2,798
Change in fair value of contingent consideration		(2,586)		(150)
Certain legal expenses <sup>(a)</sup>		—		1,083
Acquisition-related expenses <sup>(b)</sup>		4,997		—
<b>Adjusted EBITDA</b>	<b>\$</b>	<b>28,827</b>	<b>\$</b>	<b>40,586</b>

<sup>(a)</sup> Represents certain legal fees and other related costs associated with (i) actions filed against the company and certain officers and directors alleging violations of the Securities Act of 1933 and the Securities Exchange Act of 1934, which litigation was dismissed with prejudice by the Court on May 19, 2023 and subsequently appealed. On March 24, 2026, the Second Circuit issued a summary order affirming the district court's dismissal of such action with prejudice, and (ii) legal and success fees related to a regional tax dispute for a period prior to the acquisition of STI, and (iii) other litigation and legal matters. We consider these costs not representative of legal costs that we will incur from time to time in the ordinary course of our business.

<sup>(b)</sup> Represents acquisition-related expenses.

**Adjusted Gross Profit, Adjusted EBITDA, Adjusted Net Income, Adjusted General and Administrative Expense and Free Cash Flow Reconciliation (unaudited)**  
(in thousands, except per share amounts)

The following table reconciles Net income to Adjusted net income:

	Three Months Ended March 31,	
	2026	2025
Net income	\$ 1,997	\$ 16,746
Preferred dividends and accretion	15,537	14,443
<b>Net (loss) income to common stockholders</b>	<b>(13,540)</b>	<b>2,303</b>
Amortization of Intangibles	7,388	4,889
Amortization of developed technology and backlog	5,614	3,639
Amortization of debt discount and issuance costs	876	1,393
Series A Preferred stock accretion	7,868	7,241
Equity-based compensation	3,941	2,798
Change in fair value of contingent consideration	(2,586)	(150)
Certain legal expenses <sup>(a)</sup>	—	1,083
Acquisition-related expenses <sup>(b)</sup>	5,061	—
Income tax expense of adjustments <sup>(c)</sup>	(5,790)	(3,474)
<b>Adjusted net income</b>	<b>\$ 8,832</b>	<b>\$ 19,722</b>
<b>(Loss) income per common share</b>		
Basic	\$ (0.09)	\$ 0.02
Diluted	\$ (0.09)	\$ 0.02
<b>Weighted average number of common shares outstanding</b>		
Basic	152,956	152,076
Diluted	152,956	152,783
<b>Adjusted net income per common share</b>		
Basic	\$ 0.06	\$ 0.13
Diluted	\$ 0.06	\$ 0.13
<b>Weighted average number of common shares outstanding</b>		
Basic	152,956	152,076
Diluted	155,485	152,783

<sup>(a)</sup> Represents certain legal fees and other related costs associated with (i) actions filed against the company and certain officers and directors alleging violations of the Securities Act of 1933 and the Securities Exchange Act of 1934, which litigation was dismissed with prejudice by the Court on May 19, 2023 and subsequently appealed. On March 24, 2026, the Second Circuit issued a summary order affirming the district court's dismissal of such action with prejudice, and (ii) legal and success fees related to a regional tax dispute for a period prior to the acquisition of STI, and (iii) other litigation and legal matters. We consider these costs not representative of legal costs that we will incur from time to time in the ordinary course of our business.

<sup>(b)</sup> Represents acquisition-related expenses and fair value adjustments to Property, plant and equipment.

<sup>(c)</sup> Represents the estimated tax impact of all Adjusted Net Income add-backs, excluding those which represent permanent differences between book versus tax.

Array Technologies, Inc.

Adjusted Gross Profit, Adjusted EBITDA, Adjusted Net Income, Adjusted General and Administrative Expense and Free Cash Flow Reconciliation (unaudited)  
(in thousands, except per share amounts)

The following table reconciles General and administrative expense to Adjusted general and administrative expense:

	Three Months Ended March 31,	
	2026	2025
General and administrative expense	\$ 50,404	\$ 43,945
Equity-based compensation	(3,941)	(2,798)
Certain legal expenses <sup>(a)</sup>	—	(1,083)
Acquisition-related expenses <sup>(b)</sup>	(4,997)	—
<b>Adjusted general and administrative expense</b>	<b>\$ 41,466</b>	<b>\$ 40,064</b>

<sup>(a)</sup> Represents certain legal fees and other related costs associated with (i) actions filed against the company and certain officers and directors alleging violations of the Securities Act of 1933 and the Securities Exchange Act of 1934, which litigation was dismissed with prejudice by the Court on May 19, 2023 and subsequently appealed. On March 24, 2026, the Second Circuit issued a summary order affirming the district court's dismissal of such action with prejudice, and (ii) legal and success fees related to a regional tax dispute for a period prior to the acquisition of STI, and (iii) other litigation and legal matters. We consider these costs not representative of legal costs that we will incur from time to time in the ordinary course of our business.

<sup>(b)</sup> Represents acquisition-related expenses.

The following table reconciles Net cash used in operating activities to Free cash flow:

	Three Months Ended March 31,	
	2026	2025
Net cash used in operating activities	\$ (29,421)	\$ (13,059)
Purchase of property, plant and equipment	(7,511)	(2,352)
<b>Free cash flow</b>	<b>\$ (36,932)</b>	<b>\$ (15,411)</b>

**ARRAY**

May 6, 2026

# 1Q 2026 EARNINGS PRESENTATION

1Q26 EARNINGS PRESENTATION

ARRAY



# DISCLAIMER

## FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements that are based on our management's beliefs and assumptions and on information currently available to our management. Forward-looking statements include information concerning our possible or assumed future results of operations, business strategies, technology or product developments, financing and investment plans, dividend policy, competitive position, industry and regulatory environment, including potential regulatory reform related to energy credits, uncertainty relating to the implementation of tariffs and changes in trade policy, including the reduction or elimination of certain government incentives, ability to provide 100% domestic content trackers, expectations regarding the macroeconomic environment and geopolitical developments, including the effects of tariffs and changes in trade policy, potential growth opportunities and the effects of competition. Forward-looking statements include statements that are not historical facts and can be identified by terms such as "anticipate," "believe," "could," "estimate," "expect," "anticipate," "intend," "may," "plan," "potential," "predict," "project," "seek," "should," "will," "would," "designated to," "positioned" or similar expressions and the negatives of those terms.

Our actual results and the timing of events could materially differ from those anticipated in such forward-looking statements as a result of certain risks, uncertainties and other factors, including without limitation: changes in growth or the rate of growth in demand for solar energy projects; factors outside of our control affecting the variability and demand for solar energy, including but not limited to, the retail price of electricity, availability of in-demand components like high-voltage breakers, various policies related to the permitting and interconnection costs of solar plants, and the availability of incentives for solar energy and solar energy production systems, which makes it difficult to predict our future prospects; competitive pressures within our industry; competition from conventional and renewable energy sources; a loss of one or more of our significant customers, their inability to perform under their contracts, or their default in payment; a drop in the price of electricity derived from the utility grid or from alternative energy sources; fluctuations in our results of operations across fiscal periods, which could make our future performance difficult to predict and could cause our results of operations for a particular period to fall below expectations; any increase in interest rates, or a reduction in the availability of tax equity or project debt capital in the global financial markets, which could make it difficult for customers to finance the cost of a solar energy system and reduce the demand for our products; existing electric utility industry policies and regulations, and any subsequent changes or new related policies and regulations, including as a result of the One Big Beautiful Bill Act, which may present technical, regulatory and economic barriers to the purchase and use of solar energy systems and may significantly reduce demand for our products or harm our ability to compete; the interruption of the flow of materials from international vendors, which could disrupt our supply chain, including as a result of the imposition of new and/or additional duties, tariffs and other charges or restrictions on imports and exports; changes in the global trade environment, including the continuation or imposition of import tariffs or other import restrictions; geopolitical, macroeconomic and other market conditions unrelated to our operating performance; including but not limited to a pandemic, the Russia-Ukraine war, attacks on shipping in the Red Sea, conflict in the Middle East (including, but not limited to, the war in Iran), changing trade policies, inflation and interest rates; our ability to convert our orders in backlog into revenue; the reduction, elimination or expiration, or our failure to optimize the benefits of government incentives for, or regulations mandating the use of, renewable energy and solar energy, particularly in relation to our competitors, which could reduce demand for solar energy systems; failure to, or incurring of significant costs in order to, obtain, maintain, protect, defend or enforce, our intellectual property and other proprietary rights; delays in construction projects and any failure to manage our inventory; significant changes in the cost of raw materials; disruptions to transportation and logistics, including increases in shipping costs; defects or performance problems in our products, which could result in loss of customers, reputational damage and decreased revenue; delays, disruptions or quality control problems in our product development operations; our ability to retain our key personnel or failure to attract additional qualified personnel; additional business, financial, regulatory and competitive risks due to our continued planned expansion into new markets; cybersecurity or other data incidents, including unauthorized disclosure of personal or sensitive data or theft of confidential information and the use of artificial intelligence by cyber threat actors; a failure to maintain an effective system of integrated internal controls over financial reporting, which may impair our ability to report our financial results accurately; our substantial indebtedness, risks related to actual or threatened public health epidemics, pandemics, outbreaks or crises; changes to laws and regulations, including changes to tax laws and regulations, that are applied adversely to us or our customers; our ability to successfully integrate APA Solar, LLC into our existing operations and realize the anticipated benefits or synergies of the acquisition; and other factors listed and described in more detail in the section captioned "Risk Factors" in our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, and our other documents on file with the U.S. Securities and Exchange Commission.

Given these uncertainties, you should not place undue reliance on forward-looking statements. Also, forward-looking statements represent our management's beliefs and assumptions only as of the date of this presentation. You should read this presentation with the understanding that our actual future results may be materially different from what we expect. Except as required by law, we assume no obligation to update these forward-looking statements, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

## NON-GAAP FINANCIAL INFORMATION

This presentation includes certain financial measures that are not presented in accordance with U.S. generally accepted accounting principles ("GAAP"), including Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income (loss), Adjusted net income (loss) per common share, Adjusted general and administrative expense and Free cash flow.

We define Adjusted gross profit as gross profit plus (i) amortization of developed technology and backlog (ii) acquisition-related expenses, and (iii) inventory valuation charge. We define Adjusted gross margin as Adjusted gross profit as a percentage of revenue. We define Adjusted EBITDA as net (loss) income to common stockholders plus (i) other (income), net, (ii) gain on extinguishment of debt, net, (iii) foreign currency (gain) loss, net, (iv) preferred dividends and accretion, (v) interest expense, (vi) income tax expense (benefit), (vii) depreciation expense, (viii) amortization of intangibles, (ix) amortization of developed technology and backlog, (x) equity-based compensation, (xi) change in fair value of contingent consideration, (xii) goodwill impairment, (xiii) certain legal expenses, (xiv) acquisition-related expenses, (xv) inventory valuation charge, and (xvi) other costs. We define Adjusted EBITDA margin as Adjusted EBITDA as a percentage of revenue. We define Adjusted net income (loss) as net (loss) income to common stockholders plus (i) amortization of intangibles, (ii) amortization of developed technology and backlog, (iii) amortization of debt discount and issuance costs, (iv) Series A preferred stock accretion, (v) equity-based compensation, (vi) change in fair value of contingent consideration, (vii) goodwill impairment, (viii) certain legal expenses, (ix) acquisition-related expenses, (x) inventory valuation charge, (xi) other costs, and (xii) income tax expense adjustments. We define Adjusted general and administrative expense as general and administrative expenses less (i) equity-based compensation, (ii) certain legal expenses, (iii) acquisition-related expenses, and (iv) other costs. We define Free cash flow as Net cash (used in) provided by operating activities less purchase of property, plant and equipment.

A detailed reconciliation between GAAP results and results excluding special items ("non-GAAP") is included within this presentation. We calculate net (loss) income per common share as net (loss) income to common stockholders divided by the basic and diluted weighted average number of shares outstanding for the applicable period and we define Adjusted net income (loss) per common share as Adjusted net income (loss) (as detailed above) divided by the basic and diluted weighted average number of shares outstanding for the applicable period.

We believe that these non-GAAP financial measures are provided to enhance the reader's understanding of our past financial performance and our prospects for the future. Our management team uses these non-GAAP financial measures in assessing the Company's performance, as well as in planning and forecasting future periods. The non-GAAP financial information is presented for supplemental informational purposes only and should not be considered a substitute for financial information presented in accordance with GAAP and may be different from similarly titled non-GAAP measures used by other companies.

Among other limitations, Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income (loss), Adjusted net income (loss) per common share, Adjusted general and administrative expense and Free cash flow do not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments; do not reflect the impact of certain cash charges resulting from matters we consider not to be indicative of our ongoing operations; do not reflect income tax expense or benefit; and other companies in our industry may calculate Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income (loss), Adjusted net income (loss) per common share, Adjusted general and administrative expense and Free cash flow differently than we do, which limits their usefulness as comparative measures. Because of these limitations Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income (loss), Adjusted net income (loss) per common share, Adjusted general and administrative expense and Free cash flow should not be considered in isolation or as substitutes for performance measures calculated in accordance with GAAP.

We compensate for these limitations by relying primarily on our GAAP results and using Adjusted gross profit, Adjusted gross margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income (loss), Adjusted net income (loss) per common share, Adjusted general and administrative expense and Free cash flow on a supplemental basis.

You should review the reconciliation of gross profit to Adjusted gross profit and Adjusted gross margin, net (loss) income to Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income (loss) and Adjusted net income (loss) per common share, General and administrative expense to Adjusted general and administrative expense and Net cash provided by operating activities to Free cash flow below and not rely on any single financial measure to evaluate our business.

## MARKET AND INDUSTRY DATA

This presentation also contains information regarding our market and our industry that is derived from third-party research and publications. That information may rely upon a number of assumptions and limitations, and we have not independently verified its accuracy or completeness.

# GENERATING ENERGY WITH INTEGRITY FOR A SUSTAINABLE WORLD

## ARRAY TECHNOLOGIES

Leading the way to a brighter, smarter future

A **global leader** advancing the future of clean energy

Headquartered in **Albuquerque, New Mexico**

**1,200** employees globally

**30+ years** of serving the solar industry

**256** total active patents, **217** additional pending

An **industry leader** in energy yield, reliability, durability and quality

ARRAY solar trackers are engineered for **peak performance and long life**

One of **America's Most Responsible Companies**<sup>(1)</sup>

(1) Newsweek America's Most Responsible Companies 2024

(2) Cumulative shipments of trackers delivered globally, excludes APA Solar, LLC ("APA")

Demonstrated track record of delivering  
power across the globe for 30+ years



# BUSINESS UPDATE

**Kevin G. Hostetler**  
*Chief Executive Officer*

**Neil Manning**  
*President & Chief Operating Officer*



# 1Q 2026 FINANCIAL HIGHLIGHTS

▲ **\$223.4M**

REVENUE

(1%) vs 4Q25

+15% volume growth vs 4Q25

▲ **\$63.0M**

GROSS PROFIT

+226% growth vs 4Q25<sup>(1)</sup>

28.2% Gross Margin

+1,960 bps improvement vs 4Q25<sup>(1)</sup>

▲ **\$68.7M**

ADJUSTED GROSS PROFIT<sup>(2)</sup>

+24% growth vs 4Q25

30.7% Adj. Gross Margin<sup>(2)</sup>

+620 bps improvement vs 4Q25

▲ **\$28.8M**

ADJUSTED EBITDA<sup>(2)</sup>

+157% growth vs 4Q25

12.9% Adj. EBITDA Margin<sup>(2)</sup>

+790 bps improvement vs 4Q25

▲ **\$13.5M**

NET LOSS

\$8.8M ADJUSTED NET INCOME<sup>(2)</sup>

+\$10.2M Adj. Net Income<sup>(2)</sup> growth vs 4Q25

▲ **\$2.4B**

ORDERBOOK

*New Company Record*

>95% domestic, ~50% Tier-1 customers

~50% increase in APA orderbook

OmniTrack™, SkyLink, Hail XP™, and APA account for 53% of orderbook<sup>(3)</sup>

(1) 4Q25 reflects one-time inventory valuation charge of \$29.5 million related to phase-out of STI H250™ inventory that is not SmarTrack® compatible

(2) See Appendix for reconciliation of non-GAAP measures to the closest GAAP measure

(3) New product introductions as % of orderbook

# 1Q 2026 BUSINESS UPDATES

## COMMERCIAL HIGHLIGHTS

- ▶ Growing traction in new product introductions in **\$2.4B orderbook**
- ▶ Delivering on innovative offerings – **multiple deployments of SkyLink**
- ▶ Contracts executed in **3 expansion countries across EMEA and LATAM** in 1Q
- ▶ Hosted first ARRAY Days of the year, engaging with **50 customers**

## NEW APA HEADQUARTERS

- ▶ 30,000 square foot facility uniting functional teams to drive collaboration and accelerate innovation cycles
- ▶ Campus includes research, testing, and training center for new product development, including a **5-acre solar site for new product innovation and customer education**
- ▶ Expanded campus housing APA's **Foundations Center of Excellence** to drive differentiated customer value through integrated offerings and **strengthen technical interoperability** with tracker solutions

*"Array's SkyLink system provides the flexibility needed without excess complexity. The eight linked-row architecture allows better layout optimization on complex sites. The wireless, zero trenching design is expected to reduce install time and improve reliability for years of operation. We are pleased that these advancements were made while maintaining the base design and functionality of the proven tracker system."*

**- Duke Energy**



# STRATEGIC PRIORITIES GUIDING PROFITABLE GROWTH AND GLOBAL SCALE

Q1 execution delivered tangible progress across innovation, international expansion, and customer value creation



# PREVIEWING DURATRACK D2S™

Dual-row tracker solution with patented passive wind stow technology for international markets

## PATENTED PASSIVE WIND STOW TECHNOLOGY

- ▶ Energy production benefit of up to 4%<sup>(1)</sup>

## SMARTRACK® ENABLED

- ▶ Backtracking, Diffuse, & Hail and Snow Alert Response compatible

## LEADING TERRAIN ADAPTABILITY

- ▶ Incorporates OmniTrack™ terrain flexibility

## RESILIENT POWER SUPPLY

- ▶ Powered by integrated PV panel with dependable battery backup

## FIRST COMMERCIAL INSTALLATION: SPAIN



*"ARRAY is a key partner to us, and as soon as they presented the DuraTrack D2S tracker we were eager to install it and install it fast! A **passive-stow tracker, in dual-row configuration, is what we were looking for.**"*

- Salix Solar

**Available to quote June 2026**

(1) Third-party DNV Wind Stow Energy Loss Study, March 2024

# GLOBAL COMMERCIAL MOMENTUM

Momentum improved in Q126 as we strengthened regional execution, expanded qualified pipeline visibility, and progressed wins in key growth markets

## NORTH AMERICA

- ▶ APA momentum continues to grow across both utility-scale fixed-tilt and A-frame
- ▶ Projects support both utility-scale and datacenter applications

## LATAM

- ▶ Expanded pipeline outside Brazil with strong interest in DuraTrack®/OmniTrack and LCOE value proposition
- ▶ Contracts executed in Peru and Colombia, reinforcing momentum in Andean growth markets

## EMEA

- ▶ Rebuilding the book with key wins and momentum with global accounts
- ▶ Notable progress with OmniTrack™ in Turkey

## APAC

- ▶ Large projects with strong partners enabling a leading market position
- ▶ Successful track record of local content projects in Australia

**Contracts executed in Peru, Colombia, and Turkey supporting a foundation for diversification and growth**

# COMMERCIAL EXECUTION STRENGTH

Commercial execution improvements are reinforcing backlog quality, pricing discipline, and margin durability

## INCREASED TECHNICAL AND PRODUCT-LED SELLING

- ▶ Increased focus on **LCOE-driven value selling**, not lowest-price wins
- ▶ Earlier and deeper **technical sales engagement** on complex projects
- ▶ Differentiated offerings (DuraTrack D2S™, OmniTrack™, APA foundations) **improving competitiveness beyond pricing**

## RECORD ORDERBOOK as of Q1'26



## DRIVING MEASURABLE IMPROVEMENTS IN THE ORDERBOOK

- ▶ **~50%** of orderbook with Tier-1s & **>95%** domestic – **confidence in execution**
- ▶ **53%** of orderbook from new products – **effective new product development**
- ▶ **1.3X** book-to-bill trailing twelve months – **continuing to capture share**
- ▶ **~80%** of orderbook expected to deliver in next 6 quarters – **predictability in the mid-term**

(1) APA inclusion begin Q4'25 – record orderbook achieved with and without APA included in Q1'26

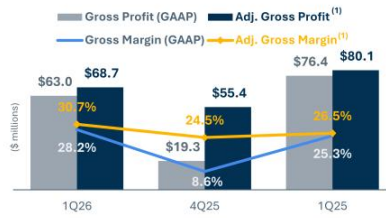
# FINANCIAL UPDATE

H. Keith Jennings  
*Chief Financial Officer*



# 1Q 2026 FINANCIAL HIGHLIGHTS

Strong start to the year generating meaningful improvement in profit quarter over quarter



(1) See Appendix for reconciliation of non-GAAP measures to the closest GAAP measure

Quarter Over Quarter	
REVENUE	(1%)
ADJ. GP	+24%
ADJ. EBITDA	+157%
ADJ. EPS	+764%
Year Over Year	
REVENUE	(26%)
ADJ. GP	(14%)
ADJ. EBITDA	(29%)
ADJ. EPS	(56%)

# 1Q 2026 FINANCIAL RESULTS

Strong results exceeded expectations in revenue, adjusted EBITDA<sup>(1)</sup> and adjusted EPS<sup>(1)</sup>

(\$ in millions, except EPS Data)	1Q26	4Q25	1Q25
Revenue	\$223.4	\$226.0	\$302.4
Gross margin	28.2%	8.6%	25.3%
Net (loss) income to Common Stockholders	(\$13.5)	(\$161.2)	\$2.3
Diluted net (loss) income per share	(\$0.09)	(\$1.06)	\$0.02
Net cash (used in) provided by operating activities	(\$29.4)	\$43.6	(\$13.1)
Adjusted gross margin <sup>(1)</sup>	30.7%	24.5%	26.5%
Adjusted EBITDA <sup>(1)</sup>	\$28.8	\$11.2	\$40.6
Adjusted EBITDA margin <sup>(1)</sup>	12.9%	5.0%	13.4%
Adjusted net income (loss) <sup>(1)</sup>	\$8.8	(\$1.3)	\$19.7
Adjusted net income (loss) per common share <sup>(1)</sup>	\$0.06	(\$0.01)	\$0.13
Free Cash Flow <sup>(1)</sup>	(\$36.9)	\$36.2	(\$15.4)

(1) See Appendix for reconciliation of non-GAAP measures to the closest GAAP measure



## Financial Highlights

- ▶ 1Q26 Adjusted Gross Margin<sup>(1)</sup> of 30.7%, improved by 620 bps from 4Q25, primarily due to stronger domestic volumes, cost out initiatives, and one-time items, including incremental 45X benefit and tariff recovery items
- ▶ 1Q26 Adjusted EBITDA<sup>(1)</sup> of \$29M, sequentially up 157% vs 4Q25, primarily due to outperformance in domestic tracker business & margin improvements

# REAFFIRMING 2026 FULL YEAR GUIDANCE

## FULL YEAR ENDING DECEMBER 31, 2026

<b>Revenue</b>	\$1.4B - \$1.5B
<b>Adjusted EBITDA<sup>(1)</sup></b>	\$200M - \$230M
<b>Adjusted Net Income Per Common Share<sup>(1)</sup></b>	\$0.65 - \$0.75

## 2Q26 ENDING JUNE 30, 2026

<b>Revenue</b>	\$300M - \$320M
----------------	-----------------

### Assumptions:

- ▶ *FY Adjusted Gross Margin<sup>(1)</sup>: 26% - 27%*
- ▶ *FY Adjusted G&A<sup>(1)</sup>: Approx. 12% of revenue*
- ▶ *Free Cash Flow<sup>(1)</sup> conversion as % of Adjusted EBITDA: Similar to 2025*

<sup>(1)</sup> A reconciliation of projected adjusted gross profit, adjusted gross margin, adjusted EBITDA, adjusted net income (loss) per common share, adjusted G&A, and free cash flow, which are forward-looking measures that are not prepared in accordance with GAAP, to the most directly comparable GAAP financial measures, is not provided because we are unable to provide such reconciliation without unreasonable effort. The inability to provide a quantitative reconciliation is due to the uncertainty and inherent difficulty predicting the occurrence, the financial impact and the periods in which the components of the applicable GAAP measures and non-GAAP adjustments may be recognized. The GAAP measures may include the impact of such items as non-cash share-based compensation, reevaluation of the fair value of our contingent consideration, amortization of intangible assets and the tax effect of such items, in addition to other items we have historically excluded from adjusted EBITDA and adjusted net income per share. We expect to continue to exclude these items in future disclosures of these non-GAAP measures and may also exclude other similar items that may arise in the future (collectively, "non-GAAP adjustments"). The decisions and events that typically lead to the recognition of non-GAAP adjustments are inherently unpredictable as to if or when they may occur. As such, for our 2026 guidance, we have not included estimates for these items and are unable to address the probable significance of the unavailable information, which could be material to future results.

# DISCIPLINED EXECUTION SUPPORTING SUSTAINABLE VALUE CREATION



## Capitalizing on attractive long-term solar growth

- ▶ Utility-scale solar remains the lowest-cost of new electricity generation globally<sup>(1)</sup>
- ▶ Positioned to benefit from durable demand drivers, including electrification, AI datacenter growth, and energy transition



## Driving customer value through differentiated technology

- ▶ Proven, high-quality tracking solutions designed for reliability, performance, and lifecycle value
- ▶ Integrated platform across hardware, software, and foundations expands total addressable market
- ▶ New products represent more than half of orderbook, reflecting strong customer adoption



## Expanding global platform and strong commercial momentum

- ▶ Strong orderbook momentum entering 2026 supports revenue visibility and long-term growth
- ▶ Scaled global footprint with expanding presence across key international markets, including Turkey, Peru, and Colombia
- ▶ Standardized product platform enables repeatable execution and share gains, while growing backlog supports long-term revenue visibility



## Executing for long-term value creation

- ▶ Disciplined cost structure and margin expansion initiatives underway, including APA procurement and 45X synergies
- ▶ Strong cash flow generation driven by working capital efficiency
- ▶ Balanced capital allocation supporting growth, deleveraging, and long-term returns

(1) Lazard Levelized Cost of Energy report June 2025

# APPENDIX



# CONDENSED CONSOLIDATED BALANCE SHEETS

Array Technologies, Inc.  
(in thousands, except per share and share amounts) (Unaudited)

	As of	
	March 31, 2028	December 31, 2025
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 200,702	\$ 244,388
Restricted cash	1,291	1,596
Accounts receivable, net	292,327	271,578
Inventories, net	167,973	150,374
Prepaid expenses and other	217,126	201,168
Total current assets	879,419	869,044
Property, plant and equipment, net	62,196	58,225
Lease assets	94,531	97,088
Goodwill	135,173	135,173
Other intangible assets, net	224,921	238,579
Deferred income tax assets	24,735	23,965
Other assets	54,112	29,718
Total assets	\$ 1,475,027	\$ 1,451,792
<b>Liabilities, Redeemable Perpetual Preferred Stock and Stockholders' Equity</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 142,172	\$ 143,994
Accrued expenses	62,777	54,289
Income tax payable	5,855	4,687
Deferred revenue	138,527	128,433
Current portion of contingent consideration	10,248	14,551
Current portion of warranty liability	12,018	10,844
Current portion of lease liabilities	7,587	7,662
Current portion of debt	9,464	10,315
Other current liabilities	1,925	2,237
Total current liabilities	390,403	377,012
Deferred income tax liabilities	21,307	22,133
Other long-term liabilities	32,167	25,838
Contingent consideration, net of current portion	11,882	12,739
Warranty liability, net of current portion	5,209	5,466
Lease liabilities, net of current portion	89,197	89,552
Long-term debt, net of current portion	658,953	658,654
Total liabilities	1,207,143	1,191,404
Commitments and contingencies		
Series A Redeemable Perpetual Preferred Stock: \$0.001 par value; 500,000 authorized; 498,498 and 490,829 issued, respectively; liquidation preference of \$498.5 million and \$493.1 million at each date, respectively	482,265	466,728
<b>Stockholders' equity</b>		
Preferred stock of \$0.001 par value - 4,500,000 shares authorized; none issued at respective dates	155	152
Common stock of \$0.001 par value - 1,000,000,000 shares authorized; 153,734,045 and 152,779,614 shares issued at respective dates	214,485	226,848
Additional paid-in capital	(420,862)	(420,859)
Accumulated deficit	(8,159)	(10,481)
Accumulated other comprehensive loss	(214,381)	(206,340)
Total stockholders' equity	(214,381)	(206,340)
Total liabilities, redeemable perpetual preferred stock and stockholders' equity	\$ 1,475,027	\$ 1,451,792

# CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

Array Technologies, Inc. <i>(in thousands, except per share amounts) (Unaudited)</i>	Three Months Ended March 31,	
	2026	2025
Revenue	\$ 223,412	\$ 302,363
Cost of revenue		
Cost of product and service revenue	154,794	222,296
Amortization of developed technology and backlog	5,614	3,639
Total cost of revenue	160,408	225,935
Gross profit	63,004	76,428
Operating expenses		
General and administrative	50,404	43,945
Change in fair value of contingent consideration	(2,586)	(150)
Depreciation and amortization	8,077	5,349
Total operating expenses	55,895	49,144
Income from operations	7,109	27,284
Interest income	2,387	3,319
Interest expense	(5,563)	(8,035)
Foreign currency gain, net	161	689
Other income, net	31	23
Total other expense, net	(2,984)	(4,004)
Income before income tax expense	4,125	23,280
Income tax expense	2,128	6,534
Net income	1,997	16,746
Preferred dividends and accretion	15,537	14,443
Net (Loss) income to common stockholders	\$ (13,540)	\$ 2,303
(Loss) income per common share		
Basic	\$ (0.09)	\$ 0.02
Diluted	\$ (0.09)	\$ 0.02
Weighted average number of common shares outstanding		
Basic	152,956	152,076
Diluted	152,956	152,783

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

Array Technologies, Inc. (in thousands) (Unaudited)	Three Months Ended March 31,	
	2026	2025
<b>Operating activities</b>		
Net income	\$ 1,997	\$ 16,746
Adjustments to net income:		
Provision for bad debts	195	1,671
Deferred tax (benefit) expense	(1,596)	1,024
Depreciation and amortization	9,751	5,932
Amortization of developed technology and backlog	5,614	3,639
Amortization of debt discount and issuance costs	876	1,506
Equity-based compensation	3,941	2,798
Change in fair value of contingent consideration	(2,586)	(150)
Warranty provision	3,341	1,720
Inventory reserve	(526)	839
Other non-cash	161	-
Changes in working capital, net	(50,589)	(48,784)
Net cash used in operating activities	(29,421)	(13,059)
<b>Investing activities</b>		
Purchase of property, plant and equipment	(7,511)	(2,352)
Net cash used in investing activities	(7,511)	(2,352)
<b>Financing activities</b>		
Proceeds from issuance of other debt	24,218	7,862
Repayments of other debt	(27,412)	(7,294)
Repayments of term loan facility	-	(1,075)
Contingent consideration payments	(2,574)	(1,204)
Other financing	(1,844)	(14)
Net cash used in financing activities	(7,612)	(1,725)
Effect of exchange rate changes on cash and cash equivalent balances	553	2,488
Net change in cash and cash equivalents and restricted cash	(43,991)	(14,648)
Cash and cash equivalents, and restricted cash beginning of period	245,984	364,141
Cash and cash equivalents and restricted cash, end of period	\$ 201,993	\$ 349,493

# ADJUSTED GROSS PROFIT RECONCILIATION

Array Technologies, Inc.

(in thousands, except percentages) (Unaudited)	Three Months Ended		
	March 31, 2026	December 31, 2025	March 31, 2025
Revenue	\$ 223,412	\$ 226,044	\$ 302,363
Cost of revenue	160,408	206,714	225,935
Gross profit	63,004	19,330	76,428
Gross margin	28.2%	8.6%	25.3%
Amortization of developed technology and backlog	5,614	5,807	3,639
Acquisition-related expenses <sup>(a)</sup>	40	762	-
Inventory valuation charge <sup>(b)</sup>	-	29,516	-
Adjusted gross profit	68,658	55,415	80,067
Adjusted gross margin	30.7%	24.5%	26.5%

a) Represents acquisition-related fair value adjustments to Property, plant, and equipment.

b) Represents inventory valuation charge related to phase-out of ST1 H250<sup>TM</sup> inventory that is not SmartTrack<sup>®</sup> compatible.

# ADJUSTED G&A RECONCILIATION

## Array Technologies, Inc.

(in thousands) (Unaudited)

	Three Months Ended		
	March 31, 2026	December 31, 2025	March 31, 2025
General and administrative expense	\$ 50,404	\$ 57,465	\$ 43,945
Equity-based compensation	(3,941)	(4,228)	(2,798)
Certain legal expenses <sup>(a)</sup>	-	-	(1,083)
Acquisition-related expenses <sup>(b)</sup>	(4,997)	(5,226)	-
Other costs <sup>(c)</sup>	-	(2,267)	-
Adjusted general and administrative expense	\$ 41,466	\$ 45,744	\$ 40,064

a) Represents certain legal fees and other related costs associated with (i) actions filed against the company and certain officers and directors alleging violations of the Securities Act of 1933 and the Securities Exchange Act of 1934, which litigation was dismissed with prejudice by the Court on May 19, 2023 and subsequently appealed. On March 24, 2026, the Second Circuit issued a summary order affirming the district court's dismissal of such action with prejudice, and (ii) legal and success fees related to a regional tax dispute for a period prior to the acquisition of STI, and (iii) other litigation and legal matters. We consider these costs not representative of legal costs that we will incur from time to time in the ordinary course of our business.

b) Represents acquisition-related expenses.

c) For the three months ended December 31, 2025, represents \$1.2 million organization restructuring and \$1.1 million resolution of STI legacy VAT matter.

# ADJUSTED EBITDA RECONCILIATION

Array Technologies, Inc. (in thousands) (Unaudited)	Three Months Ended					
	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025	March 31, 2025	March 31, 2025
Net income (loss)	\$ 1,997	\$ (145,746)	\$ 33,503	\$ 43,262	\$ 16,746	\$ 16,746
Preferred dividends and accretion	15,537	15,422	15,144	14,788	14,443	14,443
Net (loss) income to common stockholders	\$ (13,540)	\$ (161,168)	\$ 18,359	\$ 28,474	\$ 2,303	\$ 2,303
Other income, net	(2,418)	(752)	(3,045)	(3,721)	(3,342)	(3,342)
Gain on extinguishment of debt, net	-	-	-	(14,207)	-	-
Foreign currency (gain) loss, net	(161)	(16)	6	(1,343)	(689)	(689)
Preferred dividends and accretion	15,537	15,422	15,144	14,788	14,443	14,443
Interest expense	5,563	5,482	5,046	8,768	8,035	8,035
Income tax expense (benefit)	2,128	(7,074)	9,941	13,617	6,534	6,534
Depreciation expense	2,364	2,336	1,537	1,178	1,043	1,043
Amortization of intangibles	7,388	7,508	6,199	5,078	4,889	4,889
Amortization of developed technology and backlog	5,614	5,807	4,434	3,640	3,639	3,639
Equity-based compensation	3,941	4,228	4,647	3,898	2,798	2,798
Change in fair value of contingent consideration	(2,586)	(837)	1,014	150	(150)	(150)
Goodwill impairment	-	102,560	-	-	-	-
Certain legal expenses <sup>(a)</sup>	-	-	-	149	1,083	1,083
Acquisition-related expenses <sup>(b)</sup>	4,997	5,960	8,912	3,087	-	-
Inventory valuation charge <sup>(c)</sup>	-	29,516	-	-	-	-
Other costs <sup>(d)</sup>	-	2,267	-	-	-	-
Adjusted EBITDA	\$ 28,827	\$ 11,239	\$ 72,194	\$ 63,556	\$ 40,586	\$ 40,586
Adjusted EBITDA margin	12.9%	5.0%	18.3%	17.5%	13.4%	13.4%

a) Represents certain legal fees and other related costs associated with (i) actions filed against the company and certain officers and directors alleging violations of the Securities Act of 1933 and the Securities Exchange Act of 1934, which litigation was dismissed with prejudice by the Court on May 19, 2023 and subsequently appealed. On March 24, 2026, the Second Circuit issued a summary order affirming the district court's dismissal of such action with prejudice, and (ii) legal and success fees related to a regional tax dispute for a period prior to the acquisition of STI, and (iii) other litigation and legal matters. We consider these costs not representative of legal costs that we will incur from time to time in the ordinary course of our business.

b) Represents acquisition-related expenses.

c) Represents inventory valuation charge related to phase-out of STI H250<sup>TM</sup> inventory that is not SmartTrack<sup>®</sup> compatible.

d) For the three months ended December 31, 2025, represents \$1.2 million organization restructuring and \$1.1 million resolution of STI legacy VAT matter.

# ADJUSTED NET INCOME RECONCILIATION

## Array Technologies, Inc.

(in thousands, except per share amounts) (Unaudited)

	Three Months Ended		
	March 31, 2026	December 31, 2025	March 31, 2025
Net income (loss)	\$ 1,997	\$ (145,746)	\$ 16,746
Preferred dividends and accretion	15,537	15,422	14,443
Net (loss) income to common stockholders	\$ (13,540)	\$ (161,168)	\$ 2,303
Amortization of intangibles	7,388	7,506	4,889
Amortization of developed technology and backlog	5,614	5,807	3,639
Amortization of debt discount and issuance costs	876	880	1,393
Series A Preferred Stock accretion	7,868	7,707	7,241
Equity-based compensation	3,941	4,228	2,798
Change in fair value of contingent consideration	(2,586)	(637)	(150)
Goodwill impairment	-	102,560	-
Certain legal expenses <sup>(a)</sup>	-	-	1,083
Acquisition-related expenses <sup>(b)</sup>	5,061	6,024	-
Inventory valuation charge <sup>(c)</sup>	-	29,516	-
Other costs <sup>(d)</sup>	-	2,267	-
Income tax expense of adjustments <sup>(e)</sup>	(5,790)	(5,811)	(3,474)
Adjusted net income (loss)	\$ 8,832	\$ (1,319)	\$ 19,722
(Loss) Income per common share			
Basic	\$ (0.09)	\$ (1.06)	\$ 0.02
Diluted	\$ (0.09)	\$ (1.06)	\$ 0.02
Weighted average number of common shares outstanding			
Basic	152,956	152,752	152,076
Diluted	152,956	152,752	152,783
Adjusted net income (loss) per common share			
Basic	\$ 0.06	\$ (0.01)	\$ 0.13
Diluted	\$ 0.06	\$ (0.01)	\$ 0.13
Weighted average number of common shares outstanding			
Basic	152,956	152,752	152,076
Diluted	155,485	152,752	152,783

- a) Represents certain legal fees and other related costs associated with (i) actions filed against the company and certain officers and directors alleging violations of the Securities Act of 1933 and the Securities Exchange Act of 1934, which litigation was dismissed with prejudice by the Court on May 19, 2023 and subsequently appealed. On March 24, 2026, the Second Circuit issued a summary order affirming the district court's dismissal of such action with prejudice, and (ii) legal and success fees related to a regional tax dispute for a period prior to the acquisition of STI, and (iii) other litigation and legal matters. We consider these costs not representative of legal costs that we will incur from time to time in the ordinary course of our business.
- b) Represents acquisition-related expenses and fair value adjustments to Property, plant, and equipment.
- c) Represents inventory valuation charge related to phase-out of STI H250<sup>TM</sup> inventory that is not SmarTrack® compatible.
- d) For the three months ended December 31, 2025, represents \$1.2 million organization restructuring and \$1.1 million resolution of STI legacy VAT matter.
- e) Represents the estimated tax impact of all Adjusted Net Income add-backs, excluding those which represent permanent differences between book versus tax.

# FREE CASH FLOW RECONCILIATION

Array Technologies, Inc.

(in thousands) (Unaudited)

	Three Months Ended		
	March 31, 2026	December 31, 2025	March 31, 2025
Net cash (used in) provided by operating activities	\$ (29,421)	\$ 43,640	\$ (13,059)
Purchase of property, plant and equipment	(7,511)	(7,476)	(2,352)
Free cash flow	\$ (36,932)	\$ 36,164	\$ (15,411)

# LEVERAGE & LIQUIDITY

Total available liquidity of ~\$550M with Net Debt leverage of 2.7X

## LEVERAGE

Corporate Ratings: B1 (Stable) / B+ (stable) (\$ millions)	As of March 31, 2026	
	Amount	xEBITDA <sup>(1)</sup>
Cash & Cash Equivalents	\$200.7	
Revolving Credit Facility (RCF) (\$370) <sup>(2)</sup>	\$0.0	
<b>Total Secured Debt</b>	<b>\$0.0</b>	<b>NA</b>
Net First Lien Leverage	(\$200.7)	
Convertible Notes due 2028 <sup>(2)</sup>	\$325.0	
Convertible Notes due 2031 <sup>(2)</sup>	\$345.0	
Other Debt	\$9.5	
Total Debt	\$679.5	3.9X
<b>Net Debt<sup>(4)</sup></b>	<b>\$478.8</b>	<b>2.7X</b>

## LIQUIDITY

(\$ millions)	As of March 31, 2026
Cash & Cash Equivalents	\$200.7
RCF	\$370.0
Less LC hold <sup>(3)</sup>	(\$27.9)
<b>Available Liquidity</b>	<b>\$542.8</b>

(1) Trailing Twelve Months (TTM) Adj EBITDA of \$176M as of March 31, 2026

(2) Represents outstanding principals of respective instruments

(3) LC hold does not represent a balance sheet commitment and; therefore, is not considered part of net debt; however, LC hold in excess of \$50 million will be reflected in covenant test.

(4) Net Debt defined as Total Debt less Cash & Cash Equivalents

**ARRAY**

**THANK YOU**

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